# Email Marketing Analytics Course\_

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#### 1\_General information

- Duration: 4h
- Number of sessions: 2 sessions (to be agreed upon)
- Trainers:

Alvaro O'Donnell Chavarri

Elena Rojo Paez

- Level: Advanced (requires prior knowledge of Mailchimp or Zoho Campaigns and Google Analytics)
- Goals:
- 1. Learn how to analyze the results of email marketing campaigns
- 2. Learn about newsletters and manual sends
- 3. Use Excel as a data processing tool

### 2\_Contents

- 1. Data extraction with Mailchimp or Zoho Campaigns and Google Analytics
- 2. Data processing with Excel
- 3. Treatment of data, graphs and results analysis
- 4. Improvement of performance indicators

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